

# AFECO MASTER'S PROGRAM

## CAREER PROSPECTS

	Major Specification			
	Agribusiness	Market and Consumer Research	Agricultural and Development Policy	Resource and Environmental Economics
<b>Agricultural Farm</b>	Operations manager	Operations manager	Operations manager	
<b>Upstream activities</b> e.g.: agricultural engineering, agro-chemicals, cooperatives	Product Manager Key Account Manager	Strategic marketing	Specialist department	All areas where the environmental and their regulation has significant impact.
<b>Company-oriented service providers, market research institutes</b> e.g.: Information services, Consulting, technical journal, Chamber of Agriculture	Business consultancy Tax consultancy Contractors Agricultural journalism	Market research Market analysis Journalism Consultancy	Specialist department	Investigation, reappraisal and commenting of innovations in the environmental sector
<b>Banks, Insurance</b> e.g.: Commercial banks and insurance companies	Business consultancy Agricultural credit business Agricultural credit program Agricultural leasing Regional manager hail insurance	Market analysis Controlling	Specialist department	Areas where renewable energy and environmental problems are of central interest (KfW, Worldbank)

<b>Nutrition industry and trade</b>  e.g.: Retail chain, discounter	Director  Product manager  Key Account Manager  Client advisor  Purchasing	Sale  Purchasing  Marketing  PR  Customer relations  Management	Quality management  Specialist department	Quality management  Auditing
<b>Administration, Associations and politics of agriculture and food industry</b>  e.g.: EU-commission, federal and state ministries, farmer's association, political parties	Business advisor  Personal advisor  Individual funding	Specialist department <i>markets</i>  Consumer protection	Specialist department  Political advisory  Representative's office	Field of expertise within environmental and agri-environmental issues  Environmental association
<b>Associations and organizations of development corporation</b>  e.g.. WHO, Venro, GIZ, FOA	Project management  Controlling  Executive board	Consulting  Marketing  Market analysis	Keynote speech  Project planning  Consulting	Environmental department
<b>Science &amp; Research</b>  e.g. Departmental research BMELV, IFPRI, different universities	PhD  Academic career  Research institutions	PhD  Academic career  Research institutions	PhD  Academic career  Research institutions	PhD  Academic career  Research institutions